

# DAVID MULLANEY

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## Objective

Leverage experience as Systems & Software Engineer including responsibilities in managing projects to refocus into role of Project Manager

## Summary

Senior consultant in training, systems engineering and software engineering with expertise in Open Systems, security and manageability of systems and worldwide system design/development life cycle– fluent in Spanish and English –strong work ethic, organization of information, technical details and customer satisfaction (complete sales life cycle)

## Career History

*Hewlett-Packard Company, Colorado & Maryland*

**1995 – 2002**

### Accomplishments in Project Management

- ▶ Applied Project Management Fundamentals to GeoCustoms (requirements, lab commit, design, implementation, testing & delivery in software life cycle); won U.S. patent
- ▶ Developed multi-tab spreadsheet to organize cost and configurations, empowering Account Manager, Systems Engineer and customer to adjust multi-million dollar solutions within tight schedule in support of business decisions
- ▶ Applied Project Management Fundamentals to clarify sponsorship aspect of presales deliverables at Qwest, resulting in a supported and lauded execution of commitments
- ▶ Applied project manager best practices to negotiate and plan for transition of third-party licensing program from maintenance phase to obsolescence
- ▶ Coordinated response to Request For Information in a system consolidation opportunity during transitional period of account management, leading to competitive deliverable

### Accomplishments for Quality

- ▶ Participated in strategic meetings to coordinate and focus efforts on delivering HP-UX 11i Operating Environments with approximately a 350% increase in quality
- ▶ Redefined support position for Software Distributor; established positive team reputation
- ▶ Contributed to Root Cause Analysis on behalf of Bellcore (later known as Telcordia)
- ▶ Performed Y2K analysis, testing and support for Software Distributor (SD)
- ▶ Performed author, leader, reviewer and recorder roles in software inspections
- ▶ Gathered and affinitized customer data from Contextual Inquiry for emerging Ignite-UX

### Accomplishments in Systems & Software Engineering

- ▶ Configured high-end server solutions allowing projects to proceed on schedule
- ▶ Requested configurations quoted, reviewed and fine-tuned resulting quotes
- ▶ Organized technical presentations and field trips for customers to understand products

### Accomplishments in Training & Curriculum Development

- ▶ Produced, directed and wrote script for 30-minute training video to improve patch quality
- ▶ Created and delivered Software Distributor class for networking group
- ▶ Created and presented technology updates to customers and consultants
- ▶ Published whitepaper on 32/64-bit Operating Systems in Enterprise Solutions Magazine

- ▶ Mentored new team members on every assignment of mine
- ▶ Wrote websites to deliver organized & appropriate information to partners & customers

## Work Experience

Hewlett-Packard Company	Systems & Software Engineer	1995 – 2002
College of William & Mary	Database Developer & Teaching Asst.	1993 – 1995
Virginians Against Domestic Violence	Office Automation Specialist	1992 – 1993
New Kent Public Schools	Spanish Teacher	1991 – 1992

## Degree History

*Masters in Computer Science*, College of William and Mary, 1995

*Masters in Theological Studies*, Wesley Theological Seminary, 1989

*Bachelor of Arts (Public/International Affairs)*, The George Washington University, 1987

## Recognition

- ▶ District Manager's special award for software packaging for Qwest, 2001
- ▶ District Manager's recognition for FY00 successful efforts, 2000
- ▶ Drive The Future Award (Production of Patch Klatch 2 training video), 1999
- ▶ Ace of Diamond Award For Excellence, 18 during 1995-2000
- ▶ U.S. Patent for localization process (GeoCustoms), 1999
- ▶ Toastmasters International (Certified Toast Master), 1999

## Technical Skills

- ▶ Microsoft Project, Excel, PowerPoint, Word, Visio, Outlook, Access
- ▶ Adobe Acrobat and Photoshop
- ▶ Jasc Paint Shop Pro
- ▶ Operating Systems (HP-UX, Windows XP, Windows 2000, Windows NT, Windows 95)
- ▶ Shell Programming (Korn, POSIX)
- ▶ Dynamic HTML publishing and Cascading Style Sheets
- ▶ Fluent reading, writing, speaking and translating Spanish and English
- ▶ Analysis (High Availability configurations, Total Cost of Ownership, Consolidation)

## Additional Training

- ▶ Project Management Fundamentals
- ▶ Decker's Effective Communication
- ▶ Building Support for Your Ideas
- ▶ Operating Across Organizations
- ▶ Diversity/Cultural Issues
- ▶ Kepner-Tregoe Analysis
- ▶ Peer Review